

India Pavilion at International Fastener Expo 2023

09 – 11 October 2023
Las Vegas, USA



Participate through EEPC India and enjoy substantial savings!



About the Exhibition

The International Fastener Expo - the Largest B2B of Industrial Fasteners and Tooling & Machinery in North America since 1981!

The International Fastener Expo is the North American region's largest B2B event of its kind for the fastener and machinery & tooling industries. The event brings together the manufacturers and master distributors of fasteners, precision formed parts, fastener machinery & tooling and other related products and services with distributors and sales agents in the distribution chain. IFE caters to the ENTIRE supply chain! Held annually in Las Vegas, Nevada, USA, the event consists of an all-day conference program presented by endorsing fastener associations and a show floor with hundreds of exhibitors from around the world.

Highlights of the Fair

Each year, thousands of attendees from 30+ countries travel to North America's #1 trade show city, Las Vegas, Nevada to network and do business with hundreds of suppliers showcasing every type of fastener for several industries including construction, aerospace, military, electrical, and automotive. Electronic fasteners, specialty tooling products, special application fasteners, tooling and machinery, hand tools, power tools, service solutions, and much more will be on display. This is the trade show where all types of distributors come to network and see customers, build new relationships, and find new products.

Why Exhibit?

The average attendee spends \$1.9 million after attending the show. 88% of the attendees are based in the U.S of which more than 61% are distributors of fasteners and/or distributors of other related products. 66% of attendees say they attend the show to maintain & build relationships, network, see existing suppliers, find new products and suppliers.

Important Industries for the Indian fastener manufacturers

- Aerospace, Aircraft, Engine & Parts
- Agriculture/Off Highway Machinery
- Assembly, Production & Factory Equipment
- Automotive/After Market
- Civil, Precision, and Mechanical Engineering
- Construction
- Electrical Equipment
- Electronic/Technology
- Energy
- Engine & Turbine
- Industrial
- Maintenance and Repair Operations
- Marine/Ship Building
- Medical
- Military
- Small Appliances
- Truck & Bus & More!

Networking Opportunities

The show offers a platform for networking through a range of different events, both on and off the show floor.

- IFE 2023 Golf Tournament
- Welcome Reception Party
- Sessions on the Show Floor
- Fastener's Hall of Fame & Young Fastener Professionals Award Ceremony and much more!

In 2022, over 1100 distributors, importers, manufacturers, and sales reps attended the Welcome Reception on day 1. Professionals from 37 different countries attended IFE in 2022

Opportunity for Indian Engineering Industry in USA

Engineering products like Electrical Machinery and Equipment, Industrial Machinery, Ferrous and Non Ferrous Metal Products, Automobile and auto components are the major product groups in the global import basket of USA. Therefore, Indian engineering producers and traders have ample scope to explore the USA market as India exports products of all these segments in a good quantity. With the advent of International Fasteners Expo, one of the largest B2B expo for fasteners, tooling, and machinery in North America, various manufacturers, distributors of the engineering fraternity across the globe are going to showcase their products maintaining proper build-in relationship and networking, identifying existing and new products and suppliers. The event will play a major role for Indian fastener manufacturers and distributors, opening doors to major growth opportunities in this industry.



India – USA Engineering Trade Data

Engineering trade accounts for around 25% of bilateral merchandise trade between India and USA. India's engineering exports to USA witnessed a growth of 47% in 2021-22 and 21.5% during April-Nov 2022-23 compared to same period last year. While engineering imports registered a growth of 50% during 2021-22 and 34.6% during April-Nov 2022-23 compared to same period last year. USA is the top most exporting destination for India's engineering products during 2021-22 vis-à-vis 2020-21 as well as during April-Nov 2022-23 registering a growth of 53% as well as 21.5% respectively. On the other hand, North America region ranks as the top most destination for shipment of engineering products from India during April-Nov 2022-23 with a share of 23% percent of total engineering exports. Major engineering products exported to USA includes electronic machinery and equipment, products of iron and steel, auto components/parts, industrial machinery for dairy, aluminium and products, iron and steel and products etc.

Given the profile of fasteners, India globally exports more than 28% of fastener to USA, 11% to Netherland, 10.4% to Germany, 7.5% UK, 5.2% to UAE and remaining 40% to other countries during 2021(Trade Map). While India ranks as the seventh destination in terms of USA's global import of fasteners and the top importers being Taiwan and China constituting more than 50% share of USA imports, Japan constituting a share of 8.3% and Canada constituting 5.2% share respectively during 2021.

Product Profile

- Fasteners: Screws, Nails, Nuts, Bolts, Washers, Anchors & Rivets
- Production Machinery, Tool & Die, Supplies
- Inspection/Testing/Packaging Equipment
- Specialty Fasteners and Tooling
- Plant Maintenance & Safety Supplies
- Fastener Technology & Services



Venue

Mandalay Bay, Las Vegas,
Bayside D-E

Date

09 - 11
October, 2023

Note:

1. The above rate is subject to receiving of Government sanction for the event for organizing an India Pavilion.
In the unlikely event of not receiving Government sanction, additional amount shall be required to be paid by the participants.
2. EEPC India reserves the right to reject an application for participation without assigning any reason.
3. In case of not receiving a minimum number of participants, EEPC India may decide not to participate in the show.
4. No subletting or sharing of space/ booth is permitted.

Participation Charges

- One side open (built-up booth): INR 2,86,000 per booth
- INR 33,000 extra for two sides open booth (subject to availability)
- Booth size: Minimum 9 sqm/ 100 sqft.

Re-imbusement of Airfare

Up to Rs. 1,25,000 may be reimbursed to eligible participants in terms of the MAI guidelines. However, this shall be subject to receiving of specific Govt. approval for such assistance for events of 2023-24. The T&C must be abided by for eligibility towards such re-imbusement. For detailed guidelines please click the following link:

[Guidelines for Reimbursement of Airfare](#)



Note: EEPC INDIA can only recommend for issuance of VISA to the extent that the concerned person is a participant at the subject exhibition and that the person in question has been certified by the participating organisation to be their representative. The Foreign Embassy / Consulate where the applicant submits the VISA application is expected to follow their usual procedural checks before granting the VISA in question and EEPC INDIA shall not be responsible in any manner whatsoever for non-issuance of VISA by the concerned authorities. This would mean that the prospective participant will be fully liable for the total charges payable to EEPC INDIA even if they do not obtain the VISA for any reason whatsoever.

Mode of payment

- Please pay online through the following Payment Gateway :

PayU OR

- Pay through RTGS/NEFT in INR as per the following details :

Name of the Bank : HDFC BANK LTD

Branch : Central Plaza

Address of Bank : 2/6, Sarat Bose Road, Kolkata 700 020

Account Number : 00142090000452

Account Name : EEPC INDIA

NEFT Code : HDFC0000014

OR

- Demand draft favouring "EEPC INDIA" along with the duly filled-up Application Form

OR

- UPI ID: eeplindiaacpromotion.76041638@hdfcbank

Booth display

Participation charges for a 9 sqm./ 100 Sqft. booth includes the following services:

- One Round Table
- Three Chairs
- One Information Counter
- One Barstool
- Three Spot Lights
- One Waste bin
- 3'3" long x 12" deep straight shelves (6)
- Carpet
- Electrical power point

Submission of application

Interested members are requested to fill in the online Application Form latest by **25 August 2023** at the following link:

[Click For Application Form](#)



Please go through the "**Mode of Payment**" section of this Circular for payment details.

Selection criteria

Since limited space is available, selection of participation will be done strictly on first-come, first-served basis.

Benefit to the member-exporters

EEPC India is proposing to organise this event under the MAI Scheme of Ministry of Commerce & Industry, Government of India. The rates mentioned above are subsidized in comparison with the normal rates offered by the Fair Authorities and is in anticipation of receiving the government approval.

Cancellation of participation

Please note that no request for cancellation and/ or refund including of advances, if any and/ or adjustment thereof shall be accepted for any reason whatsoever. Once the application form and/ or advance/ part payments are accepted by EEPC India the participant remains liable to pay in entirety the amounts due from them on account of the event. In case members are not able to travel due to travel restrictions/advisory by Government of India or USA then the amount paid will be adjusted toward the participation in the next edition.

Force Majeure

If a Force Majeure Event like war, act of God, natural calamities, governmental directives, civil commotion, epidemic, pandemic, etc. or alike events occurs inasmuch as that the fair authorities/ organizers consider that it is illegal, impossible, inadvisable or impracticable for the physical, onsite and in-person (i.e. 'live') elements of the Event to be staged, then in such situation and/ or circumstances the decision of the fair authorities shall be final and binding upon EEPC India and all its co-exhibitors/ participants. In such situation and/ or circumstances, if the fair authorities, organizers or the vendors appointed for providing diverse services related to the Event in question does not refund the monies paid by EEPC India and/ or does not otherwise absolve EEPC India from its contractual obligations then in such case the Co-exhibitors / participants remain liable to pay to EEPC India the contracted participation charge in full and shall not receive any refund from EEPC India of the amounts paid by the co-exhibitors/ participants. Further, if the fair authorities, organizers or the vendors, so appointed for the Event binds or rolls over EEPC India's participation in the future editions of the same Event in question, then automatically the participation of the co-exhibitor/ participant shall also be carried forward to such future editions of the Event and the amounts paid by them shall be given a credit for the successive edition. However, if there is any increment in the participation fees fixed by the fair authorities, organizers or in any other charges, budgets, etc. then such increased amount has to be paid by the co-exhibitor/ participant without any demur based on the space and booth booked by the co-exhibitor/ participant. In any event, a co-exhibitor/ participant cannot decrease the space or the booth size booked by them for the originally scheduled Event.

Note: Regarding goods taken out of India for exhibition or on consignment basis for export promotion, participants may refer to Circular No. 108/27/2019-GST dated 18.07.2019 of the Central Board of Indirect Taxes and Customs (CBIC) which is the statute in the matter.



Las Vegas, USA

Contact details



www.eepcindia.org

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